

年收支预算表

通力电讯器材有限公司

财年始于：2004年1月

	2004/01	%	2004/02	%	2004/03	%	2004/04	%	2004/05	%	2004/06	%	2004/07	%	2004/08	%	2004/09	%	2004/10	%	2004/11	%	2004/12	%	年度	%
销售收入																										
OT715	233,000	13.3	246,500	13.2	256,215	13.8	226,980	13.8	228,000	13.6	245,682	13.8	268,712	13.3	269,265	13.9	286,982	13.4	256,982	13.4	236,987	13.8	256,879	13.2	3,012,184	13.5
西门子8008	238,600	13.6	253,312	13.6	259,200	14.0	229,666	14.0	231,682	13.8	248,369	14.0	275,697	13.6	271,918	14.0	292,968	13.7	262,664	13.7	239,621	14.0	263,861	13.6	3,067,558	13.8
飞利浦826	244,200	14.0	260,124	13.9	262,185	14.1	232,352	14.1	235,364	14.1	251,056	14.1	282,682	13.9	274,571	14.1	298,954	14.0	268,346	14.0	242,255	14.1	270,843	13.9	3,122,932	14.0
摩托罗拉V70	249,800	14.3	266,936	14.3	265,170	14.3	235,038	14.3	239,046	14.3	253,743	14.3	289,667	14.3	277,224	14.3	304,940	14.3	274,028	14.3	244,889	14.3	277,825	14.3	3,178,306	14.3
松下GD88	255,400	14.6	273,748	14.7	268,155	14.4	237,724	14.4	242,728	14.5	256,430	14.4	296,652	14.6	279,877	14.4	310,926	14.6	279,710	14.6	247,523	14.4	284,807	14.6	3,233,680	14.5
诺基亚3650	261,000	14.9	280,560	15.0	271,140	14.6	240,410	14.6	246,410	14.7	259,117	14.6	303,637	15.0	282,530	14.6	316,912	14.8	285,392	14.9	250,157	14.6	291,789	15.0	3,289,054	14.8
NEC N700	266,600	15.2	287,372	15.4	274,125	14.8	243,096	14.8	250,092	14.9	261,804	14.7	310,622	15.3	285,183	14.7	322,898	15.1	291,074	15.2	252,791	14.7	298,771	15.4	3,344,428	15.0
销售收入合计	1,748,600	100.0	1,868,552	100.0	1,856,190	100.0	1,645,266	100.0	1,673,322	100.0	1,776,201	100.0	2,027,669	100.0	1,940,568	100.0	2,134,580	100.0	1,918,196	100.0	1,714,223	100.0	1,944,775	100.0	22,248,142	100.0
销售成本																										
OT715	1,000	0.4	1,120	0.5	1,130	0.4	780	0.3	820	0.4	1,100	0.4	1,300	0.5	1,120	0.4	1,500	0.5	1,110	0.4	820	0.3	1,200	0.5	13,000	0.4
西门子8008	1,121	0.5	1,178	0.5	1,199	0.5	828	0.4	876	0.4	1,158	0.5	1,356	0.5	1,178	0.4	1,556	0.5	1,168	0.4	876	0.4	1,256	0.5	13,750	0.4
飞利浦826	1,242	0.5	1,236	0.5	1,268	0.5	876	0.4	932	0.4	1,216	0.5	1,412	0.5	1,236	0.5	1,612	0.5	1,226	0.5	932	0.4	1,312	0.5	14,500	0.5
摩托罗拉V70	1,363	0.5	1,294	0.5	1,337	0.5	924	0.4	988	0.4	1,274	0.5	1,468	0.5	1,294	0.5	1,668	0.5	1,284	0.5	988	0.4	1,368	0.5	15,250	0.5
松下GD88	1,484	0.6	1,352	0.5	1,406	0.5	972	0.4	1,044	0.4	1,332	0.5	1,524	0.5	1,352	0.5	1,724	0.6	1,342	0.5	1,044	0.4	1,424	0.5	16,000	0.5
诺基亚3650	1,605	0.6	1,410	0.5	1,475	0.5	1,020	0.4	1,100	0.4	1,390	0.5	1,580	0.5	1,410	0.5	1,780	0.6	1,400	0.5	1,100	0.4	1,480	0.5	16,750	0.5
NEC N700	1,726	0.6	1,468	0.5	1,544	0.6	1,068	0.4	1,156	0.5	1,448	0.6	1,636	0.5	1,468	0.5	1,836	0.6	1,458	0.5	1,156	0.5	1,536	0.5	17,500	0.5
销售成本合计	9,541	0.5	9,058	0.5	9,359	0.5	6,468	0.4	6,916	0.4	8,918	0.5	10,276	0.5	9,058	0.5	11,676	0.5	8,988	0.5	6,916	0.4	9,576	0.5	106,750	0.5
毛利																										
毛利	1,739,059	99.5	1,859,494	99.5	1,846,831	99.5	1,638,798	99.6	1,666,406	99.6	1,767,283	99.5	2,017,393	99.5	1,931,510	99.5	2,122,904	99.5	1,909,208	99.5	1,707,307	99.6	1,935,199	99.5	22,141,392	99.5
费用																										
工资	40,000	2.3	40,000	2.1	40,000	2.2	40,000	2.4	40,000	2.4	40,000	2.3	40,000	2.0	40,000	2.1	40,000	1.9	40,000	2.1	40,000	2.3	40,000	2.1	480,000	2.2
津贴		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
劳务费		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
补助		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
维修		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
广告	600,000	34.3	600,000	32.1	600,000	32.3	600,000	36.5	600,000	35.9	600,000	33.8	600,000	29.6	600,000	30.9	600,000	28.1	600,000	31.3	600,000	35.0	600,000	30.9	7,200,000	32.4
运输		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
审计		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
租金	1,000,000	57.2	1,000,000	53.5	1,000,000	53.9	1,000,000	60.8	1,000,000	59.8	1,000,000	56.3	1,000,000	49.3	1,000,000	51.5	1,000,000	46.8	1,000,000	52.1	1,000,000	58.3	1,000,000	51.4	12,000,000	53.9
电话		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
保险		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
税金		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
利息		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
折旧		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0		0.0
费用合计	1,640,000	93.8	1,640,000	87.8	1,640,000	88.4	1,640,000	99.7	1,640,000	98.0	1,640,000	92.3	1,640,000	80.9	1,640,000	84.5	1,640,000	76.8	1,640,000	85.5	1,640,000	95.7	1,640,000	84.3	19,680,000	88.5
纯利																										
纯利	99,059	5.7	219,494	11.7	206,831	11.1	-1,202	-0.1	26,406	1.6	127,283	7.2	377,393	18.6	291,510	15.0	482,904	22.6	269,208	14.0	67,307	3.9	295,199	15.2	2,461,392	11.1